CAPACITY BUILDING GRANT TO BUSINESS ASSOCIATIONS

TO FACILITATE

EXPORT MARKET DIVERSIFICATION OF GEORGIAN WINE THROUGH IMPROVED BUSINESS LINKS

**Request for Applications (RFA) No.CBG-011/0224**

**Issuance Date**: February 24, 2023

**Deadline for Questions**: March 10, 2023

**Deadline for Submissions**: March 28, 2023

Dear Applicant:

The USAID Agriculture Program is seeking grant applications for the implementation of a competitive capacity-building matching grant program aimed to support sectoral and cross-cutting business associations. Through this RFA, the USAID Agriculture Program in close coordination with the National Wine Agency, intends to support sectoral and/or cross-cutting business associations working in the local wine industry to diversify export markets. The Capacity Building Grants will be awarded and implemented in accordance with USAID and US Government regulations governing grants under contracts and the USAID Agriculture Program’s internal grant management policies.

Please note that the deadline for receiving applications is **March 28, 2023** (please refer to ‘Section III Application and Submission Information’ for more information).

In order to provide detailed information regarding the RFA, eligible applicants, the application form, and to facilitate the application process, the USAID Agriculture Program will hold an information session for local business associations[[1]](#footnote-1) on **March 7, 2023, at 2 pm** Georgia Standard Time (GET), in the Program’s Tbilisi Office (Room 22, 47 Merab Kostava Street). The information session will allow eligible and interested applicants to ask questions about the RFA and receive guidance on how to complete the application form in Annex A. Applicants will be able to ask questions via email ([grants@apgeorgia.org](mailto:grants@apgeorgia.org)) until **March 10, 2023**.

**SECTION I. PROGRAM DESCRIPTION**

**IA. ABOUT THE USAID AGRICULTURE PROGRAM**

The USAID Agriculture Program is a five-year activity that aims to accelerate the growth of agricultural sub-sectors that demonstrate strong potential to create jobs and increase incomes and revenues of micro, small, and medium enterprises (MSME[[2]](#footnote-2)). The USAID Agriculture Program provides competitive grants and technical assistance to address identified gaps in targeted horticultural value chains (VCs) that will result in the improved productivity and production capacity of MSMEs, strengthened VC linkages, increased access to markets, and improved capacity of MSMEs, cooperatives, associations, and service/information/extension providers.

**IB. CAPACITY BUILDING GRANT PROGRAM DESCRIPTION**

The USAID Agriculture Program identified horticultural VCs/sub-sectors with strong potential to create jobs and increase MSME revenues. These VCs are berries, pome and stone fruits, culinary herbs, perishable vegetables, table grapes, nut crops, mandarins and wine. The Program delivers firm-level investment and tailor-made technical assistance to entrepreneurial market-driven enterprises, and production clusters in the horticultural sector, as well as supporting associations and service/information/extension providers to strengthen the capacity of agribusinesses and foster inclusive and sustainable development of the agriculture sector in Georgia.

The USAID Agriculture Program closely cooperates with inputs/service/extension providers and business associations in the implementation of a wide range of programmatic interventions in selected VCs to ensure access to more beneficiaries and achieve broader impacts. Through their networks, these organizations may serve as effective platforms for sharing knowledge and best practices, developing innovative mechanisms to reach more farmers and agribusinesses, fostering partnerships, developing standards and specifications for quality assurance in their operating fields, and creating a common voice of business in policy-making.

Export facilitation is one of the priority areas of assistance for the USAID Agriculture Program that provides a wide array of assistance to local exporters including technical expertise, modern food safety certifications, participation in international trade fairs and facilitation of business linkages.

Wine is one of Georgia’s top export commodities and generated export sales worth about $180 million in the first 9 months of 2022, which is 7% higher compared to the same period in 2021. However, it is also one of the sectors which is slow in market diversification, as Russia remains the main trade partner, currently accounting for more than 60% of Georgia’s wine exports. Coupled with the negative impact of the war in Ukraine, this has created a need for increased diversification into strategic markets. Georgian wine already has a presence in the U.S., Germany, the Baltic States, and Poland, among other western markets. In addition, there are also new promising wine markets for Georgian wines in Asia, including South Korea and Japan. It is anticipated that the targeted marketing campaigns in these markets will raise awareness, generate new customers, and increase the consumption and sales of Georgian wines.

Through this RFA, the USAID Agriculture Program intends to support sectoral and/or cross-cutting business associations working in the local wine industry to diversify export markets.

Within the framework of the current solicitation, (RFA) No. CBG-011/0224, the USAID Agriculture Program will award capacity-building grants to local organizations in the following priority areas:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Area | Purpose | Estimated No. of Grants | Maximum  Grant Amount[[3]](#footnote-3) | Grantee Contribution requirement % |
| Facilitate Export Market Diversification of Georgian Wine through Improved Business Linkages | A granteeis expected to work closely with local start-ups and established wine exporters to support them in increasing the presence of Georgian wines in high value markets and facilitating business linkages through participation in international trade fairs, wine tastings at reputable wine events, organization of B2B meetings and other activities to ensure improved market penetration. It is anticipated that the proposed activities will have a positive and measurable impact on sales of the Georgian wines in targeted markets. For synergy of efforts, it is recommended to coordinate activities with the National Wine Agency. | 1 | **$ 75,000**  (i.e., no more than **70%** of the total project costs) | At least **30%** of the total project costs |

**IC. Authority and Governing Regulations**

USAID Agriculture Program grant awards are made under the authority of the US Foreign Affairs Act, Code of Federal Regulations (CFR) (2 CFR 200), and USAID’s Automated Directive System (ADS) Chapter 303, “Grants and Cooperative Agreements to Non-Governmental Organizations.” Grants administered under the USAID Agriculture Program will adhere to the terms of the applicable USAID Standard and Required as Applicable Provisions, as well as USAID Agriculture Program grants procedures.

The USAID Agriculture Program is required to ensure that all applicants receiving USAID grant funds comply with the requirements found in these regulations, as applicable to the respective terms and conditions of individual grant awards. Under the USAID Agriculture Program grants program, USAID will retain the right, at all times, to terminate, in whole or in part, USAID Agriculture Program grant-making authorities or any grants in progress.

**SECTION II. ELIGIBILITY**

**IIA. Eligible Recipients**

Applicants that submit applications in response to this RFA must be legally registered entities in Georgia and must submit registration documents as a pre-requisite for receiving grants resources.

Formal USAID Agriculture Program grant support under this solicitation may be extended to the following actors:

* Not-for-profit business associations and NGOs

**IIB. Additional Conditions of Eligibility**

To be considered eligible for a capacity-building grant, applicants must meet the following eligibility criteria:

* Demonstrated ability to maintain financial and technical records, either manually or electronically;
* Ability to impact a significant number of beneficiaries[[4]](#footnote-4) in their field of operations and within the selected value chains, leading to increased employment and rural incomes;
* Be a legally registered Georgian entity;
* Commitment to adherence to high ethical business standards, including transparency in business dealings and record keeping;
* Submit an application – through a solicitation or unsolicited – responding to the USAID Agriculture Program requirements and conditions;
* Implement Georgian Accounting Standards. All grant recipients must be prepared to undertake an independent financial review or audit as requested;
* The USAID Agriculture Program’s grant will not exceed 70% of the total estimated cost required for the implementation of a grant project with at least 30% provided by the grant recipient in cash and/or in-kind contributions;
* Agree to maintain an active internship program that provides an opportunity for a current university student or individuals who graduated within the last three years with a paid internship of at least 20 hours per week during the operational season;
* When applicable, agree to abide by acceptable environmental standards and present information regarding potential environmental risks and mitigation measures. A negative environmental assessment can be a condition for disqualification for the applicant;
* Complete and pass a pre-award assessment;
* Agree to and sign the applicable certifications, such as the Certification Regarding Lobbying; Certification Regarding Terrorist Financing; Prohibition on Assistance to Drug Traffickers; and Certification of the Recipient;
* Agree to the terms and conditions of any applicable Mandatory Standard Provisions and Required as Applicable Provisions for Non-US NGOs, if applicable; and
* Certify that the organization/individual is not debarred, suspended, or proposed for debarment from receipt of USG funds.

While the USAID Agriculture Program will consider all applicants, priority will be given to projects that impact larger numbers of beneficiaries, address under-served populations, including women and youth, the poor, and historically disadvantaged groups, and/or create significant numbers of sustainable new jobs when selecting potential awardees.

**IIC. Ineligible Applicants, Activities and Unallowable Costs**

* For-profit entities;
* Entities that are not legally registered in Georgia;
* Any public international organization (PIO);
* Any government entity or organization fully or partially owned by the state;
* Any entity that has been found to have misused USAID funds in the past;
* Political parties, groupings, or institutions or their subsidiaries and affiliates;
* Organizations that advocate, promote, or espouse anti-democratic policies or illegal activities;
* Faith-based organizations whose objectives are for discriminatory and religious purposes, and whose main objective for the grant is of a religious nature;
* Any entity whose name appears on the List of Parties Excluded from Federal Procurement and Non-procurement Programs (SAM.gov);
* Any entity with a member that appears on the Specially Designated Nationals (SDN) and Blocked Persons List maintained by the U.S. Treasury for the Office of Foreign Assets Control, sometimes referred to as the “OFAC List”: http://www.treasury.gov/resource-center/sanctions/SDNList/Pages/default.aspx;
* An entity having as key staff a direct relative (spouse, child, parent, or brother/sister/sibling) of CNFA or USAID staff;
* Entities or members engaged in any activities related to Trafficking in Persons;
* Entities or members engaged, transacting with, or providing resources to individuals or organizations associated with terrorism;
* Entities which have been debarred, suspended, or otherwise considered ineligible for an award by the US Government.

Applicants may not use grant funds for any of the following:

* Private ceremonies, parties, celebrations, or “representation” expenses;
* Purchases of restricted goods, which include agricultural commodities, motor vehicles, pharmaceuticals, pesticides, used equipment, or fertilizers, without the prior waiver and approval provided by the USAID Agriculture Program. The purchase of these goods requires additional approvals from USAID before they may be allowed and procured. As such, applicants are discouraged from requesting funding for these restricted goods unless the goods are necessary to the accomplishment of the grant objectives;
* Ineligible goods under USAID regulations, including but not limited to: military equipment; surveillance equipment; police or law enforcement equipment; abortion equipment and services; weather modification equipment; luxury goods; and gambling equipment;
* Any purchases or activities deemed unnecessary to accomplish grant purposes as determined by the USAID Agriculture Program, including any applicant headquarters’ expenses that are not directly linked to the implementation of the proposed project;
* Previous obligations and/or bad debts;
* Fines and/or penalties;
* Creation of endowments;
* Indirect costs such as, but not limited to, overhead or indirect fringe, unless the applicant has documented proof of such rates through audits or USAID-issued NICRA; and
* Any other costs unallowable per 2 CFR 200 Subpart E – Uniform Administrative Requirements, Cost Principles, for Federal Awards.

**IID. Required Activities for Eligibility**

Activities funded by the USAID Agriculture Program following this solicitation will meet the additional criteria:

* The proposed project contributes to the sustainability of the organization within a reasonable timeframe and with good prospects for long-term growth;
* The proposed project should demonstrate that the benefits derived from the grant will have a positive impact on VC stakeholders, such as farmers, agribusinesses and other relevant organizations in Program’s selected value chains.
* International consultants proposed for engagement in the grant project should be agreed with the USAID Agriculture Program.

**SECTION III. APPLICATION AND SUBMISSION INFORMATION**

**III.A QUESTION SUBMISSION REQUIREMENTS**

Any questions related to this RFA must be submitted to the USAID Agriculture Program’s Grants Manager at [grants@apgeorgia.org](mailto:grants@apgeorgia.org) no later than 5 pm, GET, on **March 10, 2023**.

Questions must be submitted in writing; phone calls will not be accepted. Questions and requests for clarification—and the responses thereto—that CNFA believes may be of interest to other offerors will be circulated to all RFA recipients who have indicated an interest in submitting Applications. Only the written answers issued by CNFA will be considered official and carry weight in the RFA process and subsequent evaluation. Any verbal information received from employees of CNFA or any other entity should not be considered as an official response to any questions regarding this RFA.

**III.B APPLICATION SUBMISSION REQUIREMENTS**

Applications (including all attachments and supporting documentation) should be submitted in *electronic form only, preferably in the English language.* The electronic applications should be submitted to the USAID Agriculture Program’s Grants Manager at [grants@apgeorgia.org](mailto:grants@apgeorgia.org) and the **RFA** **No. CBG-011/0224** should be stated in the subject line of the email.

Applications will be accepted only if the information is provided in the format requested by this RFA. The grant application package should include:

1. A duly filled in, signed, and stamped Application Form (provided as an **Annex A**) submitted as a cover letter of your application on your official letterhead (**Annex A** – Application Form for Capacity Building Grants with Attachments 1-4). Please note that applications should be submitted in the format that is approved by the USAID Agriculture Program;
2. Applicants which will operate as a consortium shall submit a letter of commitment or a memorandum of understanding dully signed by all relevant parties concerned;
3. Copy of the registration certificate (from the National Registry available at [www.napr.gov.ge](http://www.napr.gov.ge)).

Applications along with all required certifications and supporting documentation should be submitted no later than ***5pm*** GET local time on **March 28, 2023***.* Applicants failing to submit applications in accordance with the above requirements or being late for the stated deadline will not be considered for further evaluation.

Issuance of this RFA and assistance with application development do not constitute an award or commitment on the part of the USAID Agriculture Program, nor does it commit the Program to pay for costs incurred in the preparation and submission of an application. Further, the USAID Agriculture Program reserves the right to accept or reject any or all applications received. Applicants will be informed in writing of the decision made regarding their application.

**SECTION IV. EVALUATION, SELECTION, AND AWARD INFORMATION**

All applications submitted in response to this solicitation will be evaluated in accordance with the following criteria:

|  |  |
| --- | --- |
| **Expected impact**  Catalytic effect  Other impact factor (for example, impact on indirect beneficiaries, on the sector development, creation of jobs and generation of income, etc., if none is described, the score is "Low")  Sustainability factor (for example, how the impact of grant activity will be sustained after the grant is completed, if none is described, the score is "Low") | **20** |
| **Programmatic design**  The Applicant should state how the activities proposed within the grant project will contribute to strengthening their capacity.  How clearly are programmatic elements specifically identified and described?  How clearly do these elements align with the USAID Agriculture Program’s goals and the grant program purpose?  Is the outcome of each element clearly described and consistent with program’s purpose?  Is the impact of each programmatic element clearly identified and described?  Are milestones clearly identified and described for each programmatic element?  Estimated the risk of programmatic failure | **20** |
| **Managerial design**  Proposed key personnel  Managerial experience and capacity of key personnel  Capacity building of the organization  How clearly do the key positions match the programmatic design | **15** |
| **Financial design**  How clearly do the budget categories match the programmatic design elements?  How reasonable are budget amounts given their matching programmatic element?  Estimate sustainability and Applicant's ability to fund its own cost share | **15** |
| **Past performance**  How relevant are the activities conducted in the past to the proposed grant activity?  Duration of the organizational experience  Duration of the key personnel’s experience  Past financial performance | **20** |
| **Gender/Youth Integration**  The degree to which the proposed grant activity will advance gender and/or youth awareness or integration (for example, services offered to women-owned agribusinesses, engagement of interns if possible, women engaged in implementation of the grant activity, etc., if none is described, the score is "Low"). | **10** |
| **Total**: | **100** |

Once applications have been submitted to CNFA, members of the USAID Agriculture Program Grant Selection Committee will evaluate applications in accordance with the above selection criteria. Applicants that score below 70 points will not be eligible for receipt of grant funding.

If the application is considered acceptable, CNFA will contact the applicant to engage in further discussions. A decision to engage in more in-depth and specific discussion following initial selection is not a commitment to funding; it is simply a decision to move forward in the collaborative and joint effort to develop an impactful grant project. If the in-depth and specific discussions do not result in the identification and development of a grant activity worthy of further pursuit, then the USAID Agriculture Program will inform the applicant that it is no longer interested in advancing the grant project. However, if the more in-depth discussions result in a promising design and concept, the USAID Agriculture Program will inform the applicant of that determination.

Applicants considered to be successful will be subject to a site visit from the USAID Agriculture Program staff for an applicant pre-award assessment to verify the accuracy of their submission, perform an administrative and financial review, and conduct environmental due diligence. If the site visit assessment uncovers no major issues, the USAID Agriculture Program will provide the necessary instructions, technical requirements, and the next steps of a grant award. The contracting mechanism will be defined (simplified grant, or standard grant) once the best proposal is selected.

**SECTION V. TERMS AND CONDITIONS**

Applicants understand, by submitting a response to this RFA, that application submission does not constitute an award or commitment on the part of the USAID Agriculture Program, nor does it commit the USAID Agriculture Program to pay for costs incurred in the preparation and submission of an application. Further, the USAID Agriculture Program reserves the right to accept or reject any or all applications received, as well as issue amendments revising the terms of this RFA before or after receipt of applications. In submitting an application, Applicants understand that USAID is not a party to this solicitation and the Applicant agrees that any communications regarding this solicitation will be conducted with the USAID Agriculture Program, and not USAID. Applicants will be informed in writing of the decision made regarding their application.

**ANNEXES**

**Annex A** – Application Form for Capacity Building Grants

**Attachment 1** - Technical Application

**Attachment 2** - Implementation Timeline Template

**Attachment 3** - Performance Plan

**Attachment 4** - Budget Template and Narrative

**Annex A**

**Application Form for Capacity Building Grants**

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

The USAID Agriculture Program

47 Kostava Street

Tbilisi, 0179, Georgia

Subject: Grant Application

With this letter and attachments, \_\_\_\_\_\_\_\_\_\_\_\_\_ (*insert* *organization name, legal status, and a TIN Number*) is applying for a grant from the USAID Agriculture Program.

We are requesting a grant to *(insert one-sentence description):*

The total value of our grant Request is $\_\_\_\_\_\_\_\_.

Grantee contribution in cash $\_\_\_\_\_\_\_\_; in-kind $\_\_\_\_\_\_\_.

The estimated **start** date for proposed project/activity: \_\_\_\_\_\_\_\_\_\_\_\_\_\_.

The estimated **end** date for proposed project/activity: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

This application consists of the following materials.

Attachment 1 Technical Application

Attachment 2 Implementation Timeline Template

Attachment 3 Performance Plan

Attachment 4 Budget Template and Narrative

Sincerely,

*(Name)*

*(Title)*

*(Organization)*

**ATTACHMENT 1**

**Technical Application**

1. **Cover Page**. *[The applicant provides basic contact information and information regarding the status of the organization, date of registration, information about the founders/partners].*

|  |  |
| --- | --- |
| **Organization/Company:** |  |
| **Legal Status**  (Please provide information on founders/partners, board of directors, and advisory board, if any): |  |
| **Number of Shareholders/Names of the Board of Directors** (if applicable): |  |
| **Date of Registration and TAX ID Number:** |  |
| **UEI Number (if obtained):** |  |
| **Contact Information**  (mailing address, telephone no, emails, URL): |  |
| **Contact person for this action (**name, position, mobile no, email)**:** |  |

1. **Prior experience related to this grant activity**. [*Provide an overview of the company/organization and services offered; describe same and similar activities implemented in the past].*
2. **Program Purpose**. [*Briefly describe activities and intended results of the program; provide justification for proposed activities that should not duplicate any of ongoing activities being implemented by other organizations, donors or Government].*
3. **Expected Impact**. The Applicant describes the expected impact(s) of the program in the following areas:
4. **Catalytic effect**. *[A description of the outcomes that the grant can reasonably be expected to cause or catalyze.]*
5. **Other impact**. *[State and quantify if possible, the most impact of the program indicating impact on indirect beneficiaries*, *on the sector development, replicability of the model, capacity building of association, etc*.]
6. **Programmatic Design**. The application should include the following minimum components:
7. Key activities needed to achieve programmatic purpose, including but not limited to, the following:

* Key activity required to achieve the program purpose,
* The expected impact of each key activity,
* Each significant sub-activity under each key activity,
* The resources required to accomplish key activity.

1. For human resources, the qualifications required to accomplish the high-level tasks or elements and the sub-tasks.
2. For financial resources, the USD value of accomplishing each task.
3. Implementation Plan. Clear identification and description of the order and timing of each key activity and sub-activities.
4. Risk of Programmatic Failure. The applicant should identify and describe any significant risks that may negatively impact the likelihood of successful program completion.
5. **Managerial Design**. The following minimum components are required:
6. Organizational Experience and Capacity. The application should provide:

* A clear identification and description of the organizational structure required to complete key activities and each of their sub-activities,
* A clear identification and description of the Applicant’s previous or on-going experience in the successful completion of similar activities, and references that can attest to the applicant's past performance and capabilities.

1. Managerial Experience and Capacity of Key Personnel. All positions essential to the accomplishment of sub-tasks are defined as key positions and the individuals holding key positions are defined as key personnel. Applications should provide:

* Key Position Qualifications. A clear description of the qualifications required for each position essential to the accomplishment of sub-activities,
* Key Personnel. The name and resume of all persons proposed to fill key positions,
* Other Personnel. Best practice suggests that the Applicant should also identify personnel including invited consultants who are critical to the implementation of the grant project in order to promote full understanding of the financial plan.

1. Capacity Building of Organization. The Applicant should state how the activities proposed within the grant project will contribute to strengthening of their capacity.
2. **Sustainability Plan.** Applications should describe:

* How the grantee will sustain the impact of grant activity after the grant is completed.
* How the grantee will report on results after the grant period is over.

**ATTACHMENT 2**

**Implementation Timeline Template**

Complete the table below and indicate when each key activity and sub-activities will be implemented. Please adjust the table as needed.

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Activity** | **2023** | | | | | | | | | | |
| **Feb** | **Mar** | **Apr** | **May** | **Jun** | **Jul** | **Aug** | **Sep** | **Oct** | **Nov** | **Dec** |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

**ATTACHMENT 3**

**Performance Plan**

Complete the table below and include clear targets and indicators to measure progress.

|  |  |  |  |
| --- | --- | --- | --- |
| **Activity** | **Output** | **Outcome** | **Note** |
| **Activity 1** |  |  |  |
| Activity 1.1 |  |  |  |
| Activity 1.2 |  |  |  |
| **Activity 2** |  |  |  |
| Activity 2.1 |  |  |  |
|  |  |  |  |
|  |  |  |  |

**ATTACHMENT 4**

**Budget Template**

Complete the form below and provide a supporting budget narrative.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Description** | **Units** | **Unit Rate**  **(USD)** | **#  of Units** | **Total Cost**  **(USD)** | **Applicant’s Contribution (USD)** | **USAID Funds**  **(USD)** |
| **I. Labor** |  |  |  |  |  |  |
|  | Day |  |  | 0.00 |  |  |
|  | Day |  |  | 0.00 |  |  |
|  | Day |  |  | 0.00 |  |  |
|  | Day |  |  | 0.00 |  |  |
|  | Day |  |  | 0.00 |  |  |
|  | Day |  |  | 0.00 |  |  |
| ***Subtotal Labor Costs*** |  |  | **0** | **0.00** |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| **II. Travel, Services, and Supplies** |  |  |  |  |  |  |
|  |  |  |  | 0.00 |  |  |
|  |  |  |  | 0.00 |  |  |
|  |  |  |  | 0.00 |  |  |
|  |  |  |  | 0.00 |  |  |
| ***Subtotal: Travel, Services and Supplies*** |  | **0.00** |  | **0.00** |  |  |
|  |  |  |  |  |  |  |
| **III. Miscellaneous** |  |  |  |  |  |  |
|  | Per unit |  |  | 0.00 |  |  |
|  | Per day |  |  | 0.00 |  |  |
|  | Per month |  |  | 0.00 |  |  |
|  |  |  |  | 0.00 |  |  |
| ***Subtotal:* *Miscellaneous*** |  |  |  | **0.00** |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| **TOTAL BUDGET** |  |  |  | **0.00** |  |  |
| **TOTAL APPLICANT’S CONTRIBUTION** |  |  |  |  |  |  |
| **TOTAL GRANT REQUESTED** |  |  |  |  |  |  |

1. Business associations (BA) are membership organizations engaged in promoting the business interests of their members. These associations typically perform activities that would be unduly costly or time-consuming for an individual company to perform by itself, including lobbying, information gathering, research, and setting industry standards. [↑](#footnote-ref-1)
2. The size of an enterprise is determined by the number of full-time equivalent employees: micro (1-10); small (11-50); and medium (51-100) and the total annual turnover not exceeding 60 million GEL. [↑](#footnote-ref-2)
3. The maximum amount is likely to be awarded for a twelve-month project with well-justified actions and costs. [↑](#footnote-ref-3)
4. ‘Beneficiaries’ are considered to be farmers, wholesalers, agribusinesses and other actors of priority VCs. [↑](#footnote-ref-4)